

Pharmacy Benefit Management Can Save Tennessee \$945 Million in State Medicaid Spending

- ▶ The optimal use of PBM tools and capabilities for all of Tennessee's Medicaid prescriptions would reduce drug spending 41% per beneficiary.
- ▶ As a result, Tennessee would save \$82 million in state Medicaid spending in 2019 and \$945 million over 10 years (2019-2028).

Tennessee's Medicaid Savings Opportunity through Pharmacy Benefit Management

Savings Opportunity

\$82 Million

2019

\$945 Million

2019-2028

With Medicaid prescription drug spending increasing in recent years – driven both by higher prices and increased volume – states are increasingly turning to PBMs to manage drug benefits for Medicaid populations, including beneficiaries with health plan coverage and those in fee-for-service. Through their expertise, data analytics capabilities, and negotiating capacities, PBMs improve quality, safety, and appropriate drug use, achieving the highest value for states and the consumers they cover. Specific PBM tools and capabilities include:

- ▶ Driving use of the highest therapeutic quality, lowest-cost drugs and shifting utilization from brands to generics as clinically appropriate;
- ▶ Developing preferred pharmacy networks;
- ▶ Advancing evidence-based, clinically effective utilization; and
- ▶ Leveraging data analytics to detect and prevent fraud, waste, and abuse.

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